

5 - 8 DECEMBER 2022 DUBAI WORLD TRADE CENTRE

CONNECTING THE URBAN DESIGN AND LANDSCAPE INDUSTRY IN THE MIDDLE EAST

• SHARE YOUR STORY • ACCESS NEW MARKETS • GROW YOUR BUSINESS

Co-located with:





SHARE YOUR STORY, ACCESS NEW MARKETS, GROW YOUR BUSINESS.

Urban Design and Landscape Expo provides an unmatched platform for the urban and landscape design industry to secure new business across the Middle East.

Running alongside The Big 5, the event is a key platform that propels businesses into new markets through live product showcases, knowledge exchange and networking opportunities, both online and in person.

Join the industry's suppliers, buyers, and stakeholders at Urban Design and Landscape Expo to accelerate your business today.

"

If you are a professional working within the construction sectors - you must be here.



Faisal Butt, Senior Director – Project Delivery, The Red Sea Development Company, Saudi Arabia Speaker at the Industry Talks



THE BIG 5 2021 OVERVIEW: THE ONLY LIVE IN-PERSON GLOBAL CONSTRUCTION EVENT



50 EXHIBITING COUNTRIES

36,386 LIVE IN-PERSON VISITORS





20 COUNTRY PAVILIONS

9 SPECIALISED EVENTS

447 LIVE IN-PERSON DELEGATES*

152 PARTICIPATING COUNTRIES

WHATTO EXPECT N 2022

exhibitors

5(1) exhibiting countries



specialised events

*These numbers are for The Big 5, including Urban Design & Landscape Expo

WHY EXHIBIT?



Generate new business opportunities and get leads



Get insights into booming construction markets in the Middle East, Africa and South Asia



Meet distributors and agents to increase your international presence



Gain direct access to key industry stakeholders from across the globe



The Big 5 gives us an exposure not just for the UAE market but also for international markets. We've had a lot of visitors from Jordan, Iraq, Bahrain, Oman, and also from some parts of Africa we are here to showcase our products for those markets as well. Faruq Ahmed Mangera, General Manager, Al Waseef Industries LLC, U.A.E Exhibitor



GROW YOUR BUSINESS WITH URBAN DESIGN **AND LANDSCAPE EXPO**

Get the best of both worlds, in-person and online. Connect with the industry prior, during and after the event ensuring you the maximum ROI.

IN PERSON



Meet targeted buyers at your stand and increase your sales pipeline

Showcase your offering by letting buyers see, touch, and experience your products



Build long-lasting relationships



Face-to-face networking

ONLINE



Network with buyers before the live in-person event



Connect instantly thanks to powerful AI matchmaking and schedule meetings



Meet buyers who can't attend the live in-person event



and from anywhere



\$5.06 TRILLION WORTH OF PROJECTS ACROSS ALL

SECTORS PLANNED AND UN-AWARDED IN THE MIDDLE EAST AND AFRICA

\$163 BILLION WORTH OF PROJECTS AWARDED IN 2020 **DESPITE THE GLOBAL PANDEMIC**

\$1.9 BILLION WORTH OF PROJECTS IN EXECUTION

ACCESS THE 3 LARGEST PROJECT MARKETS IN THE MEASA REGION

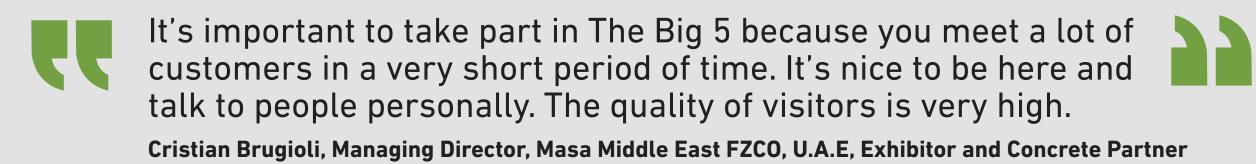


Over **\$1.34 trillion** worth of projects planned or under way, including the \$500 billion Neom giga project.

The Abu Dhabi Economic Vision 2030 and the Dubai 2040 Urban Masterplan provide the framework for more than 1,800 major projects worth just over \$700 billion



The busiest projects market over the past two years, with just under **\$570 billion** worth of active projects

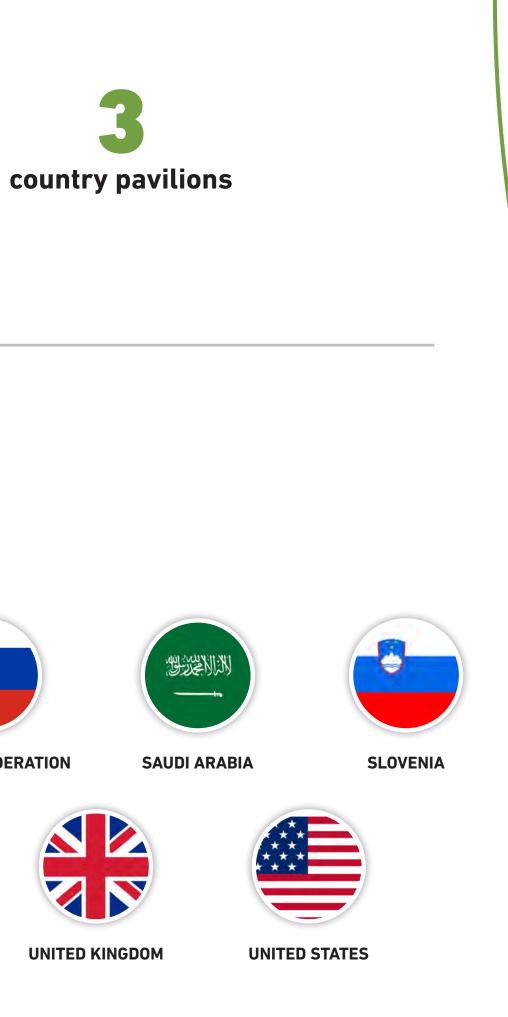


JOIN YOUR COMPETITORS FROM ACROSS THE GLOBE

Specialised exhibitors showcasing urban and landscape design products

exhibiting countries









GLOBAL INDUSTRY PLAYERS ACHIEVE THEIR EXHIBITING GOALS

95%	91%	90%
Sell current products to existing customers 70		70% achieved t
Get insights into the Middle East region 91		91% achieved t
Meet distributors and agents in the region 92		92% achieved t
Promote company in the region 93		93% achieved t
Sell current products to new customers 94		94% achieved t

rated the quality of visitors from good to excellent said they closed deals or made sales

"

said Urban Design and

Landscape Expo is

important for their business

We have been amazed by the crowd we have seen. It is very impressive and great for us to meet new client prospects.

Alejandro Bonilla Corzo, Corporate Marketing Director, Forsa S.A., Colombia Exhibitor

TECHNICAL TEXT



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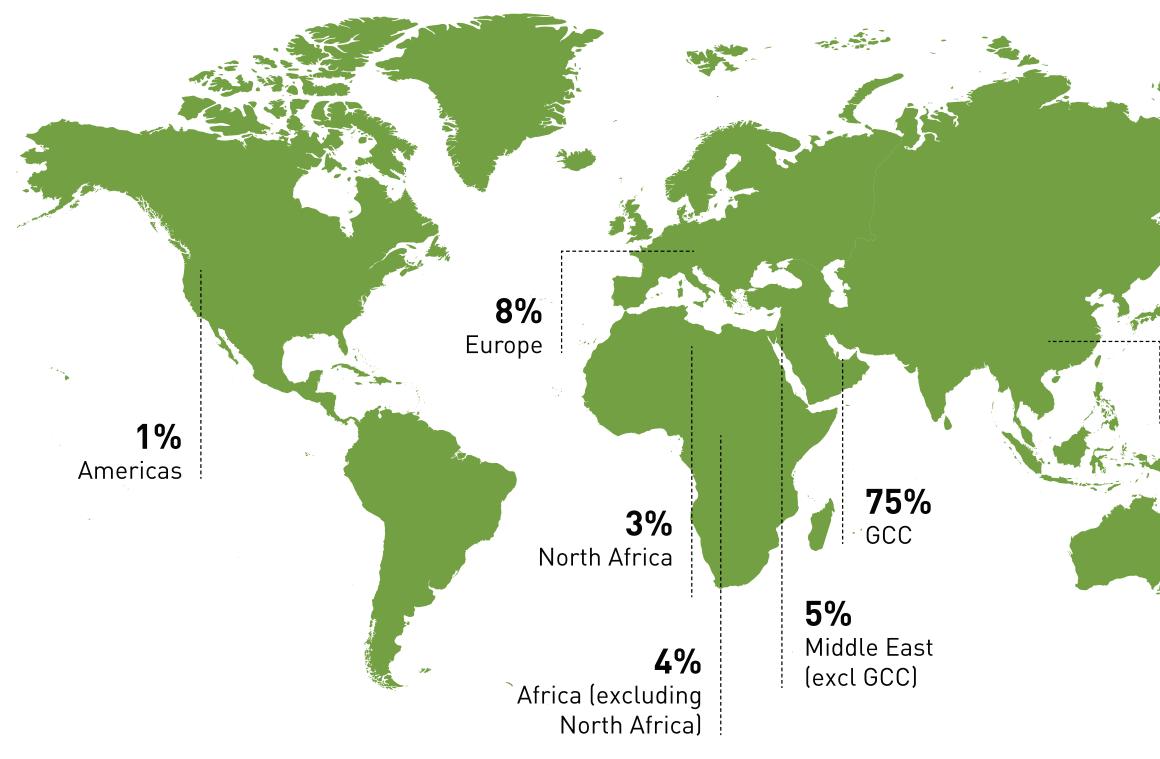


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GET DIRECT ACCESS TO QUALITY BUYERS

Visitors by region:

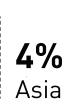


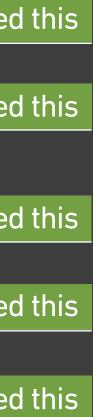


5,938

Visitors interested in urban and landscape design products, technologies and services

Meet with current suppliers	97% achieved
Source new international products	95% achieved
Discover the latest product	
Innovations and trends	93% achieved
Network with the industry	92% achieved
Meet new suppliers	88% achieved





PUT YOUR BRAND IN FRONT OF KEY INDUSTRY **STAKEHOLDERS ATTENDING URBAN DESIGN AND LANDSCAPE EXPO**

Parsons Project Manager

WS Atkins Architect

Sharjah City Municipality Civil Engineer

Ministry Of Energy & Infrastructure Project Manager

Majid Al Futtaim Landscape Architect

Pnc Architects, Sobha Group Llc Landscape Architect

Memaar Building Systems Finance Head

Green Field Landscape & Gardening Works & Maintenance Landscape Architect

Desert Group - Landscape Assistant Procurement Manager

AESG **Senior Sustainability Consultant**

Cracknell Senior Architect & Urban Designer

Dubai Municipality Civil Engineer

RAK Municipality Civil Engineer

Emaar Development Pjsc Senior Manager

Dewan **Project Manager**

Sharjah Sports Council Civil Engineer

We are impressed with the innovation, quality, sustainability, and designs of these high-quality European brands, and are looking forward to sourcing more of them for our distinguished developments across Dubai. Farhad Azizi, CEO, Azizi Development, U.A.E

Ajman Municipality Civil Engineer

Khorfakkan Municipality Agricultural Engineer

Buro Happold Sustainability Engineer

Ghd Global Pty Ltd Landscape Architect

Al Hamra Real Estate Development Project Manager

Roads & Transport Authority Project Manager





2022 FLOORPLAN

THE BIG 5 PRODUCT SECTORS Building Envelope & Special Construction **Building Interiors** & Finishes Construction Tools & Personal X Protection Equipment (PPE) Digital Construction Products & Services Intelligent Buildings **MEP Services** Offsite & Modular Construction Solar Products & Technologies $\overset{*}{=}$

THE BIG 5 SPECIALISED EVENTS







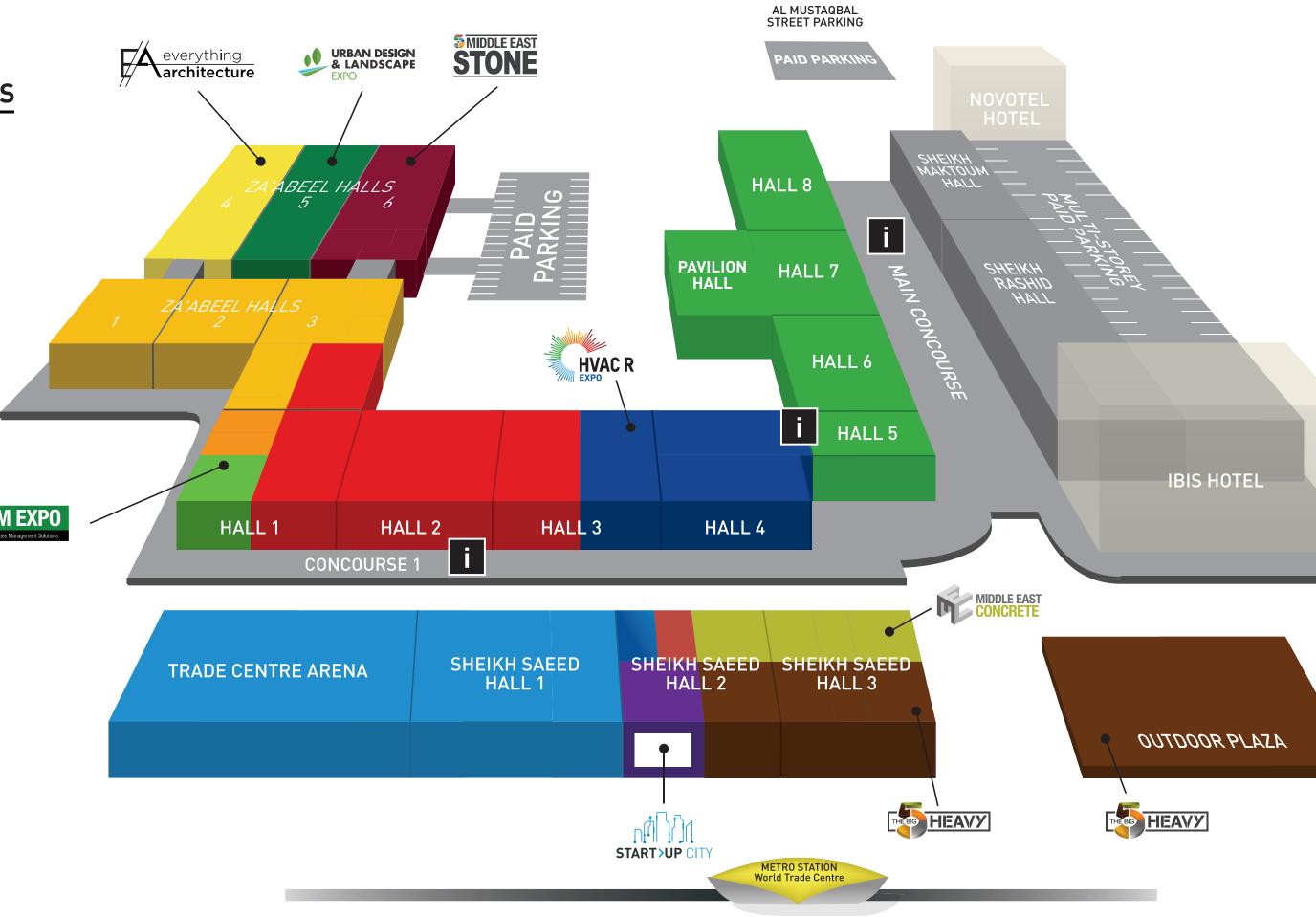




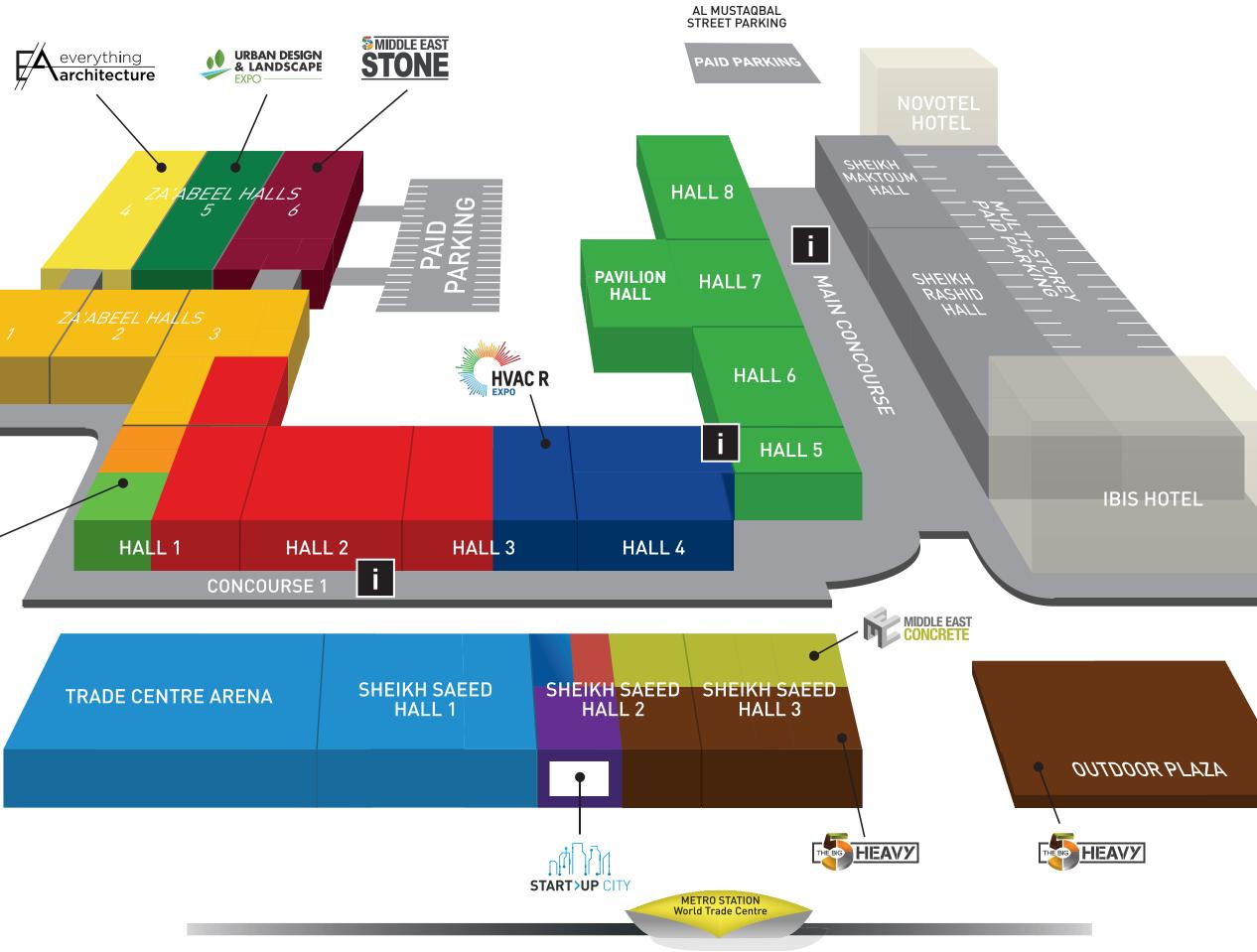








FM EXPO Facilities Management Solutions







A WIDE-REACHING MARKETING AND PR CAMPAIGN

Urban Design and Landscape Expo benefited from an enhanced exposure thanks to the integrated marketing and PR campaign for The Big 5 and specialised events:



3,517,135

emails sent to construction professionals globally





763,356

SMS invitations delivered across the region



216 radio adverts targeting 2.4 million listeners





526,499

unique website visitors with 2,879,045 page views on The Big 5 website

118,273

followers on social media (and growing daily)

42

media and association partners reaching 2.02 million professionals

*2021 statistics



FOCUSED SECTORS

HARD LANDSCAPING

- Benches & Seating Barriers
- Composite Wood & Decking
- Furniture Plant Containers
- Garden & Street Furniture
- Outdoor Kitchens & Garden Grills
- Outdoor Lighting
- Outdoor Sculptures
- Pergolas & Pavilions
- Plant Containers
- Roofs & Timber Structures
- Shades & Tents
- Waste Bins & Ashtrays
- Water Features

IRRIGATION & DRAINAGE

- Gutters & Drain Pipes
- Other Material & Components
- Smart Irrigation Systems & Controllers
- Sprinklers & Drip Irrigation

MACHINERY & EQUIPMENT

- For Construction of Paths and Squares
- For Grassed Areas and Seeding
- For Sports Grounds
- For Synthetic & Synthetic Grass Surfaces
- For Wooded Areas
- Special Equipment

MATERIALS & **COMPONENTS**

- Fertilising & Plant Protection
- Materials & Components for Soil
- Pavers
- Plants and Seeds
- Wood Materials
- Tree Protection Materials

SPECIALIST SECTORS

- Cultivation of Wasteland
- Buildings

- Landscape Design & Consulting
- Plant Nurseries

SPORTS & PLAYGROUNDS

- Artificial Turf
- Natural Playgrounds
- & Equipment

• Grassing & Planting in / on

• Green Walls & Green Roofs • Installation & Maintenance

• Soil Regeneration & Aeration • Transplanting of Large Trees

• Sports & Playground Surfaces



ATTRACTING QUALITY VISITORS THROUGH ENGAGING FEATURES



An exclusive event for the industry's leading architects, designers, and specifiers to connect with innovative suppliers from around the globe.



Celebrating stand-out achievements and industry transformation.









Engaging the most influential construction leaders and government representatives.



Sharing insights into the future of the construction industry. Showcasing the most innovative start-ups in the industry.





Connecting construction technology providers and relevant buyers.





Providing crucial knowledge and CPD certification across a wide variety of themes.

PUTTING YOUR SAFETY FIRST

The Big 5 puts the safety of attendees first by implementing the dmg events All Secure protocol that comprises of four cornerstones:



SOCIAL DISTANCING

- Revised floorplans
- Staggered admission
- Spaced-out seating



CLEANING & HYGIENE

- Enhanced cleaning
- Hand washing
- Sanitising



PROTECT & DETECT

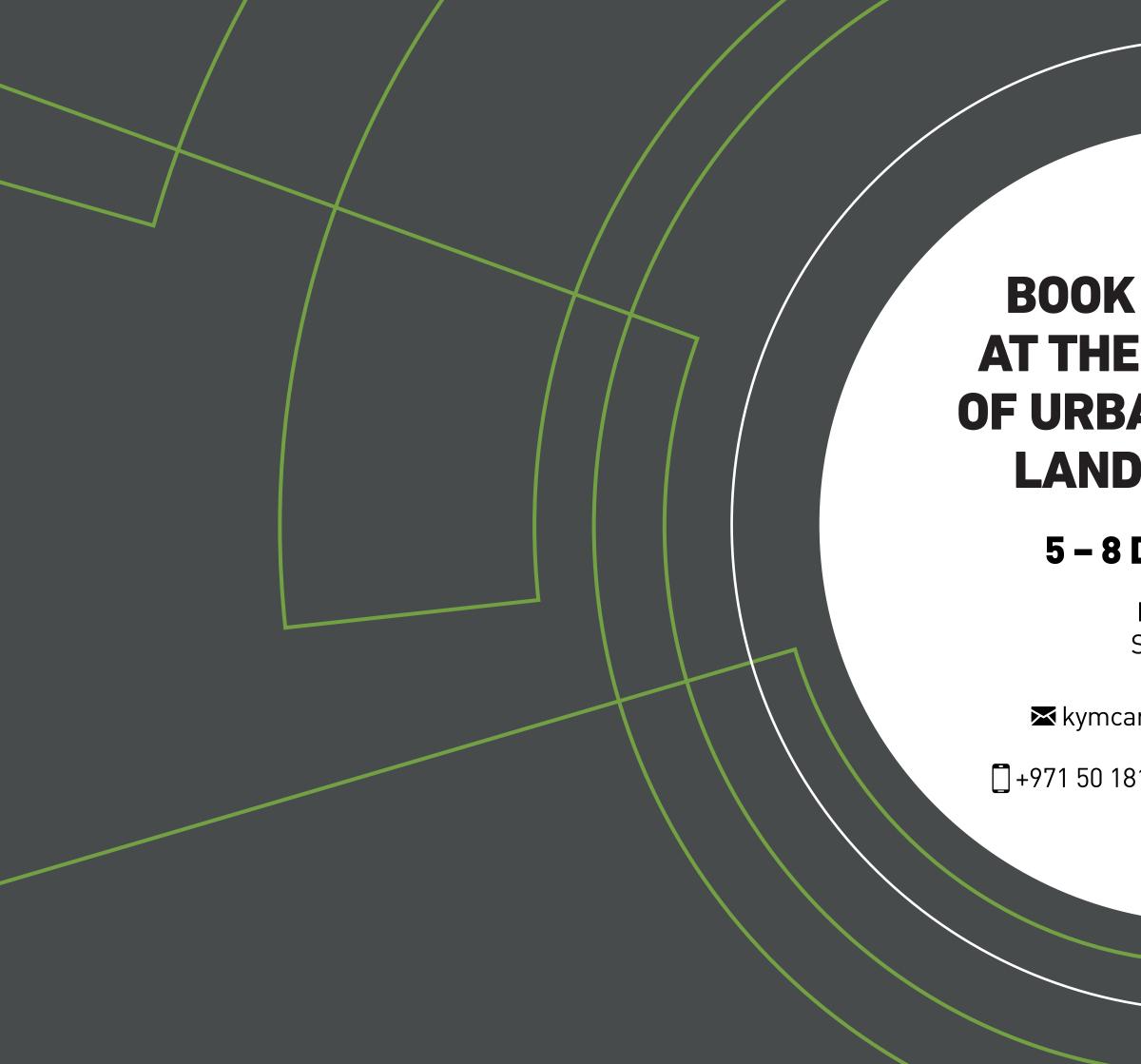
- Face masks
- Separation screens
- Medical support



COMMUNICATION

- Digital channels
- Event signage
- Public announcements





Co-located with:







BOOK YOUR STAND AT THE NEXT EDITION OF URBAN DESIGN AND LANDSCAPE EXPO

5 – 8 DECEMBER 2022

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