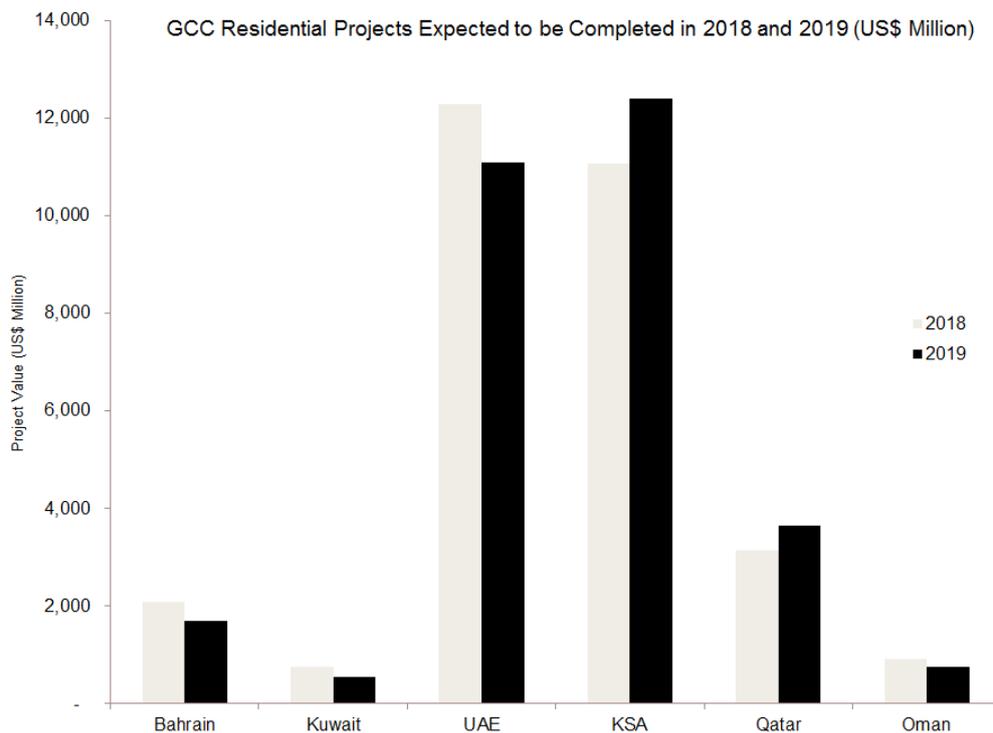


REPORT HIGHLIGHTS

- In 2018, the UAE is likely to lead with interior and fit-out spend for the residential sector worth US\$ 1,353 mn followed by KSA (US\$ 1,219 mn).
- KSA's residential market is expected to witness the completion of a further 20,000 units in 2018 and 19,000 units 2019.
- The World Bank cites that the UAE has made significant progress in the capacity to deal with construction permits (ranking 2nd), and getting electricity connectivity to new offices (ranking 1st)

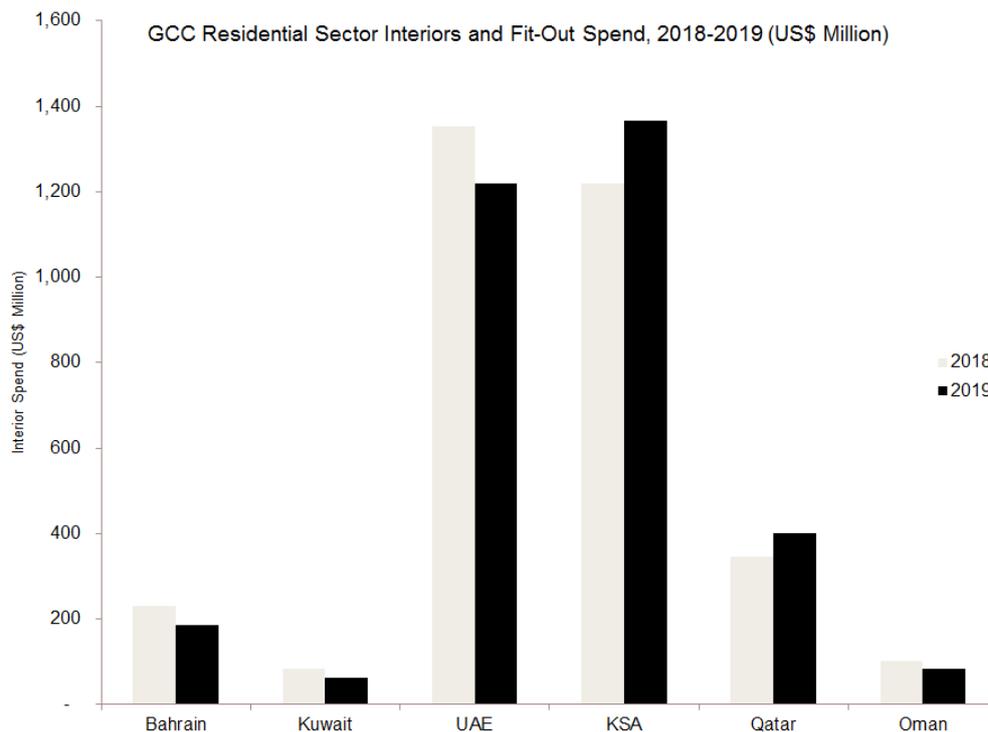
Figure 1: GCC Residential Sector Projects Expected to be Completed in 2018 and 2019 (US\$ Million)



Note: Figures are as of 27th May 2018. Source: Ventures ONSITE Project Intelligence Platform: www.venturesonsite.com

The GCC's residential market is the biggest contributor to demand for interiors and fit-outs, which is expected to decrease from US\$ 3,331 mn in 2018 to US\$ 3,316 mn in 2019. In 2018, the UAE is likely to lead with interior and fit-out spend worth US\$ 1,353 mn followed by KSA (US\$ 1,219 mn). However, in 2019, KSA (US\$ 1,365 mn) is likely to overtake the UAE (US\$ 1,219 mn) in interior and fit-out spend (refer Figure 1). KSA's residential market is expected to witness the completion of a further 20,000 units in 2018 and 19,000 units 2019, according to JLL.

Figure 10: GCC Residential Interiors and Fit-Out Spend by Country, 2018-2019 (US\$ Million)



Note: Figures are as of 27th May 2018. Source: Ventures ONSITE Project Intelligence Platform: www.venturesonsite.com

As the economic conditions improve with oil price increase, there is expected to be robust growth in the region’s furnishing, accessories, components, interior fit-out, home furnishing, and home textile sectors. This is likely to happen when home buyers move into their new homes, which will lead to increased spending on home decoration to suite their tastes.

According to industry experts, smart furniture or space-saving furniture that helps families to save space would be in high demand in the years to come, or foldable or wall-mounted beds that could be tucked on to the wall during the daytime and released through a lever to be used as a bed at night, offer greater convenience and extra space within a small budget home. Residential design, particularly in the UAE, focuses more on compact spaces and its more on cost-conscious building and fit-out.

Architects have noted that new architectural typologies for residential design across the GCC are likely be looked into in the coming years, which will focus on the needs of the affordable housing market.

Major Projects in the Residential Sector

The following table represents the list of top residential projects expected to be completed in 2018 and 2019 across the GCC.

Table 1: Major GCC residential projects expected to be completed in 2018 by project value (us\$ million)

PROJECT NAME	NET VALUE (US\$ MN)	COUNTRY
Wadi Qortuba Project in Riyadh	900	KSA
Ajyal Community of Excellence Project (ACEP) - Phase 1	750	KSA
Grand Views Villas/Townhouse at the Meydan City in Nad Al Shiba First	735	UAE
Sharma Project - Royal Palaces - Package 1	650	KSA
West Yas - Zone K - Residential Development	600	UAE
Residential Villas for SABIC Employees in Riyadh	533	KSA
Mohammad Bin Zayed City in Fujairah - Phase 1	462	UAE
Akoya Oxygen in Dubailand - 981 Villas - Plot No.9162809 - Claret, Juniper, Primrose	450	UAE
Al Rimal Gated Community	421	KSA
RP Heights in Downtown Dubai - Plot No. 345-394	408	UAE

Source: Ventures ONSITE Project Intelligence Platform: www.venturesonsite.com

Table 2: Major GCC residential projects expected to be completed in 2019 by project value (us\$ million)

PROJECT NAME	NET VALUE (US\$ MN)	COUNTRY
Residential Complexes in South Borders	900	KSA
Ajman Uptown - 1504 Villas in Al Helio 4	750	UAE
Villamar at Bahrain Financial Harbor	700	Bahrain
National Guard Family Compound (NGFC) - Central Spine	500	KSA
Mohammad Bin Rashid (MBR) City - District One - Phase 2	490	UAE
Yas Acres - Phase 1	462	UAE
National Guard Family Compound (NGFC) - Villas	453	KSA
Ajyal Community of Excellence Project (ACEP) - Phase 3 & 4	426	KSA
Salman Bay Suburb - Phase 1	400	KSA

Source: Ventures ONSITE Project Intelligence Platform: www.venturesonsite.com