



BUILDING SERVICES

QATAR 2018

24 - 26 SEPTEMBER 2018
Doha Exhibition and Convention Center, Qatar

BROUGHT TO YOU BY:



ACCESS QATAR'S MULTI-BILLION DOLLAR BUILT ENVIRONMENT MARKET

FEATURING DEDICATED PRODUCT SECTORS



**BUILDING
ENVELOPE
& SPECIAL
CONSTRUCTION**



**BUILDING
INTERIORS
& FINISHES**



**CONSTRUCTION
TECHNOLOGIES
& INNOVATIONS**



**CONSTRUCTION
TOOLS
& BUILDING
MATERIALS**



CONCRETE



**MEP
SERVICES**



**PLANT
MACHINERY
& VEHICLES**

ORGANISED BY

dmg::events
doha

SUPPORTED BY

QATAR

VENUE PARTNER



CERTIFICATION PARTNER

**CPD
CERTIFIED**
The CPD Certification Service

OFFICIAL HOTEL PARTNER

**City Centre
Rotana**
Doha

OFFICIAL AIRLINE PARTNER

QATAR
AIRWAYS القطرية

MEMBER OF

ufi

AEO ASSOCIATION
OF EVENT
ORGANISERS

www.buildingservicesqatar.com

ACCESS QATAR'S MULTI-BILLION DOLLAR CONSTRUCTION MARKET

We are delighted to introduce Building Services Qatar, a brand new event for the construction industry in Qatar, a market which is actively seeking new suppliers from outside its traditional supplier network.

The event will provide suppliers with a unique, targeted platform, unlike any other regional event, to meet buyers and decision-makers involved in projects within the region. The current market situation in Qatar means that many of these buyers are now looking for new suppliers from new countries and Building Services Qatar will provide you with an excellent platform to do business in a market busy with preparations for the 2022 FIFA World Cup and the long-term Qatar Vision 2030.

A new event, with a fresh approach, to enable you to expand and develop your business in this lucrative market.



WHAT MAKES BUILDING SERVICES QATAR DIFFERENT?

Building Services Qatar isn't just another exhibition. We are committed to creating an event where visitors will leave feeling informed and inspired and where exhibitors can meet and do business with quality buyers who have an urgent need to procure the latest construction products from alternative sources.

ABOUT THE ORGANISERS



50+

events across Middle East, Africa & Asia



250,000+
visitors every year



1500+
workshops at our events, each year



40+

network of agents worldwide



1,000,000+

database of professionals in the region



1995

first operated in Middle East



EDUCATIONAL EVENTS

A full programme of free-to-attend CPD certified workshops and seminars will take place throughout the three days, bringing more buyers to the show.



SEVEN DEDICATED SECTORS

With seven dedicated sectors all under one roof, Building Services Qatar will attract serious buyers who can find you and your products easily and quickly.



DIRECT ACCESS TO BUYERS

With our extensive regional database of 1,000,000+ construction professionals we can help you meet a new audience of key Architects, Engineers, Developers, Contractors and Interior Designers.



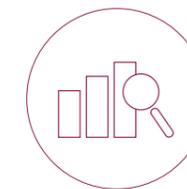
COMPREHENSIVE MARKETING CAMPAIGN

Take advantage of our dedicated database team and free marketing support reserved exclusively for our exhibitors to guarantee even more visitors to your stand.



STRATEGIC PARTNERSHIPS

We have built relationships with major stakeholders and government entities to support the event, including a key partnership with Qatar Tourism Authority, who will help us drive the event forward both locally and internationally.



EXTENSIVE MARKET KNOWLEDGE

With our extensive market experience gained from working closely with the Middle East construction industry for many years, we understand the needs of the market and organise events that meet the specific business need of our exhibitors.



QATARI MARKET SIZE AND GROWTH

Qatar now presents arguably the largest untapped business opportunity for international companies who are looking to supply a market that has an urgent need to source construction products.

Outlined in the “Qatari National Vision 2030” and supported by substantial government investment, billions of dollars are being poured into the construction of major commercial, retail, residential, hospitality, transportation, leisure and recreation projects in preparation for FIFA World Cup 2022 and the wider 2030 Vision.

\$200 billion – continued investment until 2022 to develop related infrastructure, including rail and road projects, hotels and stadiums.

\$1.25 million – value per citizen of projects planned or are under construction - \$350 billion in total.

Qatari buyers are now actively seeking products to complete the projects underway and planned as they have to now source outside their traditional market routes. Building Services Qatar will bring government officials, project leads, procurement directors, architects, engineers, contractors and designers from this enormous range of projects to source new suppliers and products.

BUYERS ARE ACTIVELY LOOKING TO SOURCE PRODUCTS FOR THESE TOP PROJECTS IN QATAR

Lusail Mixed-Use Development

Completion: 2019
Project cost: \$45 million

Waterfront development to the north of Doha. The lead developer is Qatari Diar, a QIA property investment fund. This phase includes islands, marinas and residential, commercial and business districts.

Qatar Integrated Rail

Completion: 2026
Project cost: \$40 billion

The project scope includes 260km of metro and light rail in Doha and 400km of mainlines, including passenger and freight rail linking Ras Laffan and Messaieed via Doha, a high-speed rail link between Hamad International Airport and Doha city centre and a freight rail to be linked to a planned GCC network. Tunneling and station construction is underway.

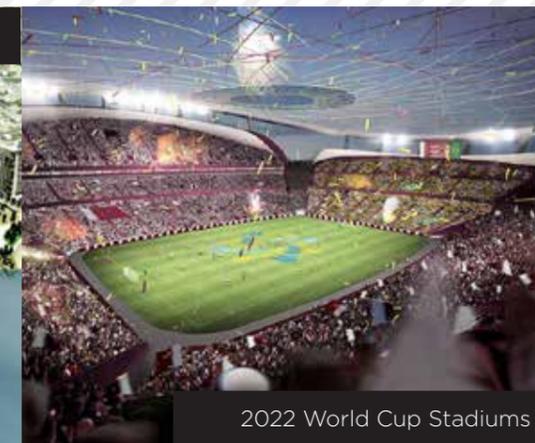
Ashghal Local Roads & Drainage Programme

Completion: 2019
Project cost: \$14.6 billion

A network of roads, drainage, utilities and related infrastructure.



Lusail Mixed-Use Development



2022 World Cup Stadiums



Hamad Port

Hamad International Airport

Completion: 2020
Project cost: \$23.5 billion

There have been two phases of this project. The first phase was USD15bn development of the Hamad International Airport. The second phase is USD8bn expansion of the airport is expected to be awarded in 2016. The expansion involves increasing the size of the terminal by 50%, adding 24 airplane gates and enlarging two concourses (D&E).

Bul Hanline Oilfield Redevelopment

Completion: 2028
Project cost: \$11 billion

Qatar Petroleum (QP) aims to boost crude oil production in Qatar. Investment in new facilities is expected to double capacity to 90k b/d and extend the life of the field.

Barzan Gas Development

Completion: 2020
Project cost: \$10.3 billion

RasGas plans to increase gas supply to the domestic market to meet rising demand for power and other industrial uses. First production is expected later this year.

Barwa Al Khor Development

Completion: 2025
Project cost: \$10 billion

Mixed-use development (villas, town houses, terraces, flats, two hotels, a marina, golf course and shopping malls) to the north of Doha.

Hamad Port

Completion: 2020
Project cost: \$7.4 billion

A new port to the south of Doha, replacing the old port in central Doha. The project will be completed in three phases, with annual capacity expected to reach 1.7m tonnes of cargo, 1m tonnes of grains and 500,000 vehicles.

2022 World Cup Stadiums

Completion: 2020
Project cost: \$4 billion

The construction contract for one of the football stadiums (Al-Bayt Al-Khor) for the FIFA World Cup in 2022 has been awarded. Most of the stadiums will have a capacity of 40-50k spectators while the Lusail stadium will have a capacity of over 86k spectators and will host the opening and final matches.

MORE THAN JUST AN EXHIBITION



Building Services Qatar is all about bringing construction product suppliers and buyers together under one roof to meet and do business. But unlike many other events, Building Services Qatar will also focus on providing the most important content for our visitors.

With the very latest market and technical information on hand, Building Services Qatar is a must-attend for the construction industry giving you the opportunity to meet more serious buyers.

The event will include:



CPD CERTIFIED WORKSHOPS

Covering critical topics such as Project Management, BIM, Sustainability in Construction, and much more, these certified workshops are fundamental for visitors looking to improve their industry credentials and continue personal development meaning the workshops bring more active professionals to the event.



LIVE PRODUCT DEMONSTRATIONS

These are designed to bring you and your innovative products closer to the buyers.



FREE SEMINARS

Interactive free-to-attend seminars and panel sessions covering the hot topics impacting today's industry professionals.



MEETINGS PROGRAMME

Visitors can arrange direct meetings with you during the event.

No other event does more to ensure exhibitors have the opportunity to meet serious buyers who are actively sourcing new products now.

FEATURING SEVEN DEDICATED SECTORS

In order to bring the right targeted key buyers to you, Building Services Qatar will feature seven dedicated product categories, meaning your products can easily be found by the right buyers and decision makers.



BUILDING ENVELOPE & SPECIAL CONSTRUCTION

- Elevators & Escalators
- Insulation
- Irrigation Systems
- Outdoor Design & Landscaping
- Outdoor Furniture
- Roofing, Cladding & Glazing
- Special Construction (Prefabricated buildings, Pools etc.)
- Windows, Doors & Sun Protection Systems



BUILDING INTERIORS & FINISHES

- Coatings, Sealants & Adhesives
- Flooring, Ceiling, Walling & Other Interior Finishes
- Hardwood
- Kitchen, Bathroom & Ceramics
- Lighting
- Marble & Stone
- Paints
- Softwood



CONCRETE

- Batching Equipment
- Block, Paver and Tile Production Equipment
- Cement, Admixtures and Cementitious Products
- Concrete Reinforcements and Repair
- Deco Concrete
- Formwork and Scaffolding
- Pre-Cast Production and Equipment
- Ready-mix Concrete



CONSTRUCTION TOOLS & BUILDING MATERIALS

- Construction Components
- Construction Equipment & Machinery
- Hand Tools
- Hardware & Construction Tools
- Metal & Steel
- Power Tools
- Safety Equipment
- Test & Measurement Tools



CONSTRUCTION TECHNOLOGIES & INNOVATIONS

- 3D Printing
- Building Information Modeling (BIM)
- Professional Services
- Robotics
- Smart Building & Automation
- Software & IT Solutions
- Waste Management Systems



MEP SERVICES

- District Cooling
- Electrical Systems
- HVAC
- Maintenance and Commercial Cleaning
- Plumbing & Water Technology
- Refrigeration & Cooling
- Security & Fire Protection
- Solar Energy



PLANT MACHINERY & VEHICLES

- Appliances and Conveyors and Loaders
- Commercial tyres
- Construction and Commercial Vehicles
- Cranes and Access Equipment
- Earth Moving Machines
- Finishing Tools and Equipment Lifting
- Material Processing and Handling
- Power Generation Units

Make sure you secure your space in your dedicated product sector and connect with your key buyers.

WHO WILL YOU MEET?

Building Services Qatar will put you in front of key buyers from this extraordinary market, with some 5,000 professionals expected to attend in order to source new suppliers and products.

You will meet:

- Architects
- Building Owners
- Consultants
- Contractors
- Developers
- Engineers
- Facility Managers
- Fabricators
- Government authorities
- Interior Designers
- Investors
- Plant managers
- Purchasing Managers
- Project Managers
- Sub-contractors

SECTORS THAT VISITORS WILL VISIT FROM:

With such a vast amount of projects taking place in the region, we will be targeting visitors from each of the following sectors:

- ✈️ Aviation
- 🏦 Banking
- 🏥 Healthcare
- 🏨 Hospitality
- 🏗️ Infrastructure
- ★ Leisure
- 🏠 Real Estate
- 🏠 Residential
- 🛒 Retail
- 📡 Telecommunication
- 🎒 Tourism
- 🔧 Utilities

Book your stand at Building Services Qatar and meet the serious buyers that are actively seeking your products.

BUYERS' OBJECTIVES

At dmg events we deliver more than 50 events each year and we know why visitors attend. We understand that people make a trip out of their office, taking their most precious commodity, their time, away from their business to:

1. Source a specific product or service
2. Meet with current suppliers
3. Discover the latest product innovations/trends

That's why our focused visitor marketing campaigns consistently deliver the best possible return on investment for our exhibitors.



ABOUT THE VENUE

A short drive from Hamad International Airport, Doha Exhibition and Convention Center's location in Doha's West Bay delivers you into the heart of one of the Gulf's most prominent business districts. Surrounded by the city's leading hotels and entertainment spots, the DECC is a hub for international trade, set amid all the comforts and amenities the international business traveler can expect from a capital city. The perfect venue to host such an important event for the industry.



مركز الدوحة للمعارض
والمؤتمرات | Doha Exhibition and
Convention Center

CONTACT US TODAY TO BOOK YOUR STAND

Email: info@buildingservicesqatar.com

Tel.: **+974 4452 7914**

Fax: **+974 4452 7976**

Mobile: **+974 6600 1644**

Website: www.buildingservicesqatar.com

DMG Events (Doha) LLC, Level 14, 15 Commercial Bank Plaza
West Bay, Doha, Qatar