

FOUNDING PARTNER:

SCHÜCO

# WINDOWS DOORS & FACADES

EVENT 2016

18-20 SEPTEMBER 2016  
DUBAI WORLD TRADE CENTRE, UAE

UNLOCK

US\$50 BN  
GCC  
INDUSTRY



FINISHED PRODUCTS



MACHINERY



NEW TECHNOLOGY

[WWW.WINDOWSDOORSANFACADEEVENT.COM](http://WWW.WINDOWSDOORSANFACADEEVENT.COM)

BROUGHT TO YOU BY:



# NEW DEDICATED EVENT

The Middle East market gives high preferences to aesthetic value of building structures which has led to a sizable increase in demand of windows and doors in the GCC countries.

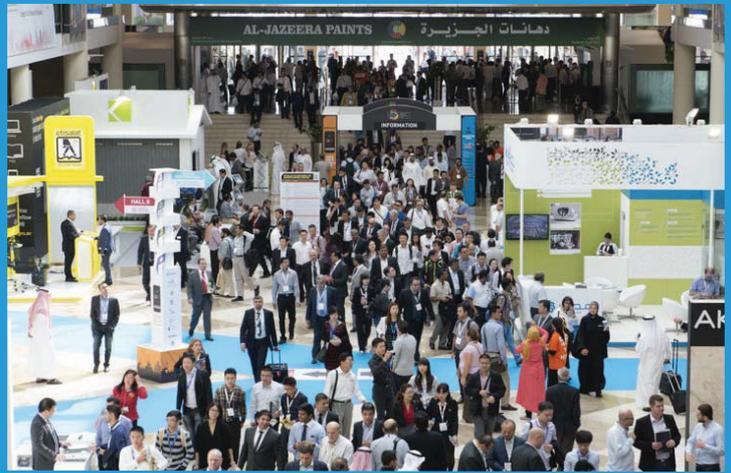
The Windows, Doors & Façades event will be a central meeting place for global manufacturers and distributors of window and door products to network and do business in one place, at one time.

For over 35 years The Big 5 portfolio of events has connected more than 100,000 global suppliers and buyers of construction products, providing an exceptional opportunity to do business, network and learn from global leaders.

## SCHÜCO

### Schüco joins the event as founding partner:

Schüco is one of the leading suppliers and market leader of high-quality window, door and façade systems made from aluminium, PVC-U and steel.



## WORLD CLASS LEADERS IN LAUNCHING SUCCESSFUL EVENTS

With a network of over 40+ agents world-wide, a local office with on the ground expertise, a dedicated marketing and database team and a strong network of industry advocates and government bodies, Windows, Doors & Façades event will give you direct access to thousands of architects, interior designers, engineers, contractors, fabricators, consultants and real estate developers actively seeking new and innovative products.

# ARE YOU A MANUFACTURER OR DISTRIBUTOR OF THE FOLLOWING PRODUCTS?

## DOORS

Automatic doors  
Aluminium doors  
Wooden doors  
Electric doors  
Entrance doors  
Frames  
Garage doors  
Gate operators  
Gates / Parking Systems  
Hinged doors  
Industrial doors  
Rolling Shutters & Rolling Grilles  
Steel doors and many more

## AUXILIARY PRODUCTS, ACCESSORIES AND HARDWARE

Locks  
Hinges  
Door closers  
Handles  
Adhesive tapes  
Silicone sealants  
PU foams

Blinds  
Films  
Fasteners  
Paints  
Profile lamination films  
EPDM rubber gaskets  
Window mechanisms

## MACHINERY

Aluminium processing  
uPVC processing  
Woodworking  
Steel processing  
Thermal break assembly  
Panel processing  
Operational software  
Façade elements

## ALUMINIUM COMPOSITE PANEL

Curtain wall systems  
Insulation materials  
Cast-in anchor channels

Glass façade solutions (design & fabrication)  
Façade cleaning & access systems  
Other cladding materials

## RAW MATERIALS

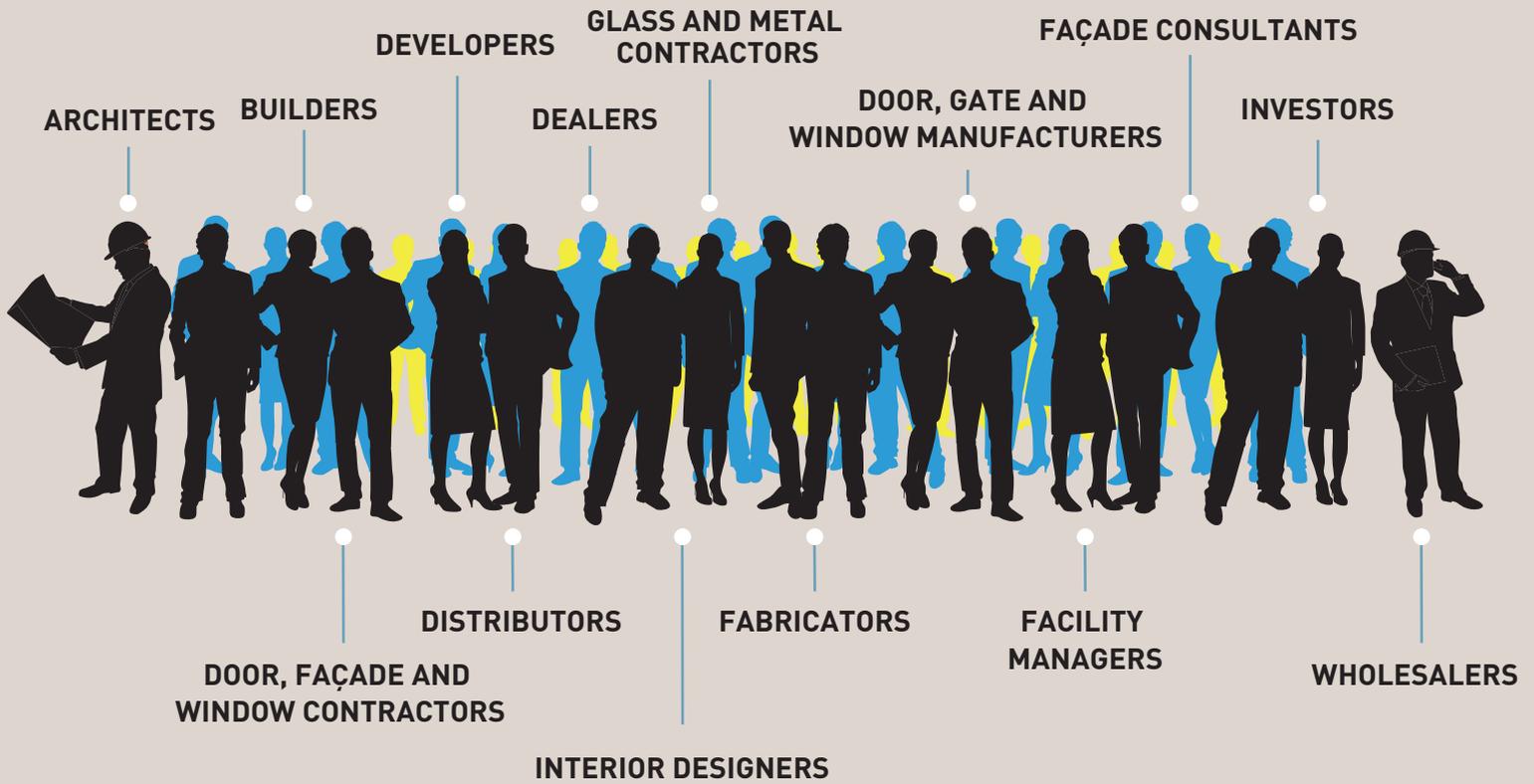
Rigid uPVC adhesives  
Powder coatings  
Plastic granules  
Polyamide strips

## WINDOWS

Aluminium windows  
Awnings  
External venetian blinds  
Internal sun protection  
Sliders  
uPVC windows  
Wood windows  
Steel windows  
Variety of profiles & systems

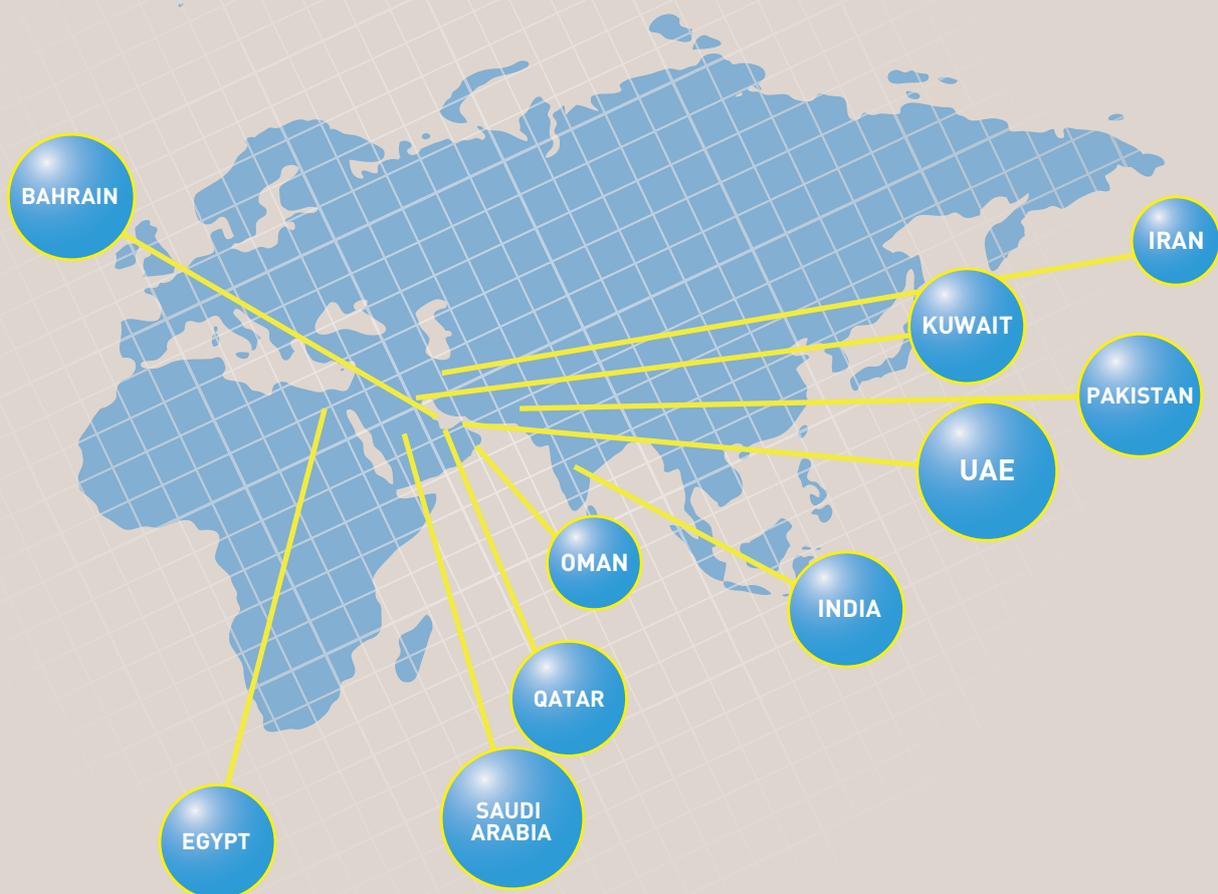
# MEET KEY DECISION MAKERS

FROM THE FOLLOWING CATEGORIES



# NETWORK WITH BUYERS FROM ACROSS

THE MENA REGION



# NETWORKING AND EDUCATIONAL EVENTS

DOING MORE TO BRING BUYERS DIRECTLY TO YOU



## TECHNICAL SEMINARS

Free-to-attend seminars and panel sessions attract thousands of visitors, as they offer them the opportunity to stay up to date with the latest industry advancements by covering the hottest topics impacting today's construction professionals.



## CERTIFIED WORKSHOPS

FREE to attend certified workshops delivering expert coaching on a wealth of topics. The sessions are fundamental for visitors to improve their industry credentials and continue their professional development.



## HIGH LEVEL STRATEGIC CONFERENCE

Alongside the exhibition, a conference focusing on new innovative technologies and sustainable design will provide business-critical project updates and high profile case studies to like-minded professionals from across the region.



## LIVE PRODUCT DEMONSTRATIONS

Exhibitors will have the opportunity to give hands-on demonstrations that provide a unique opportunity for visitors to discover the latest groundbreaking products for themselves.



## BUSINESS MATCHING FOR MANUFACTURERS AND LOCAL DISTRIBUTORS

This informal networking event will provide manufacturers with unprecedented opportunities to meet with local distributors to actively seek partnerships with global suppliers.

# MIDDLE EAST

## WINDOWS & DOORS MARKET OUTLOOK

**\$6.2 billion** is the estimated demand for windows and doors products in the GCC in 2015.

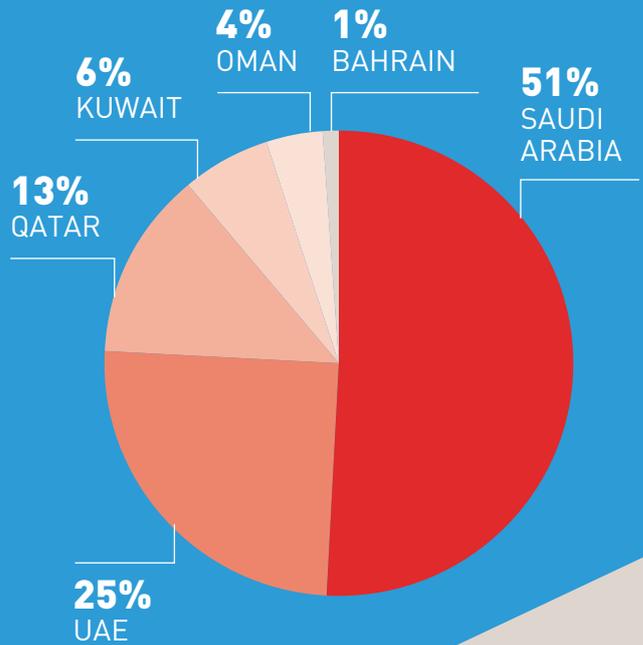
### GCC WINDOWS MARKET SIZE \$4.6 BILLION

The demand for windows is estimated to be \$4.6 billion in 2015 growing at a CAGR of 4.4% between 2010 and 2014.

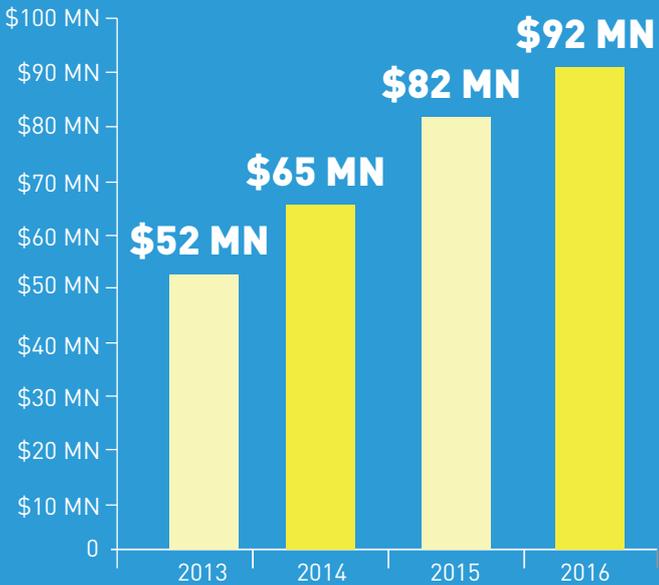
### GCC DOORS MARKET SIZE \$1.15 BILLION

The GCC market for doors, as is the case with windows, is very highly dependent on the new construction market. The market for doors grew at a CAGR of 4.4% from 2010 to 2014, to reach \$1.15 billion.

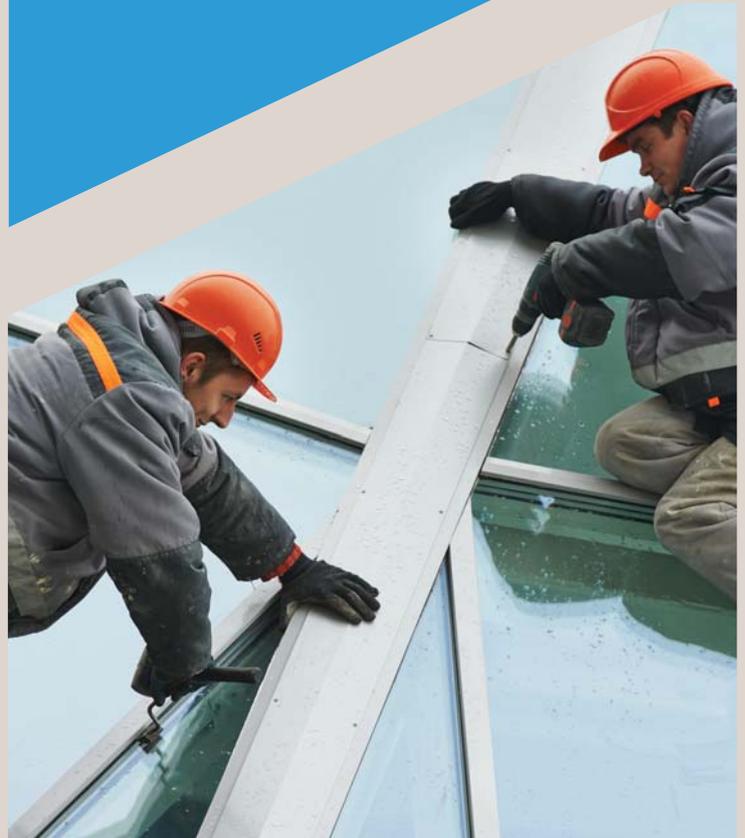
## GCC MARKET SHARE FOR WINDOWS AND DOORS BY COUNTRY (%), 2015



## TOTAL PROJECT CONTRACTS AWARDED AND IN THE PIPELINE IN THE GCC:



Source: Ventures Onsite



## DON'T MISS THIS OPPORTUNITY

### CALL US TODAY

to find out how we can help you reach new buyers and grow your business.

See rear of brochure for full details.

**\$390/sqm** SPACE ONLY

**\$440/sqm** SHELL SCHEME

**\$490/sqm** DOUBLE DECKER

# WINDOWS DOORS & FAÇADES EVENT 2016

## MEET THE ORGANISERS

A GLOBAL NETWORK ACROSS 25 COUNTRIES

**dmg** events

dmg events is a wholly-owned subsidiary of the Daily Mail and General Trust plc, one of the largest listed media companies in the UK. It manages over 80 events in up to 25 countries each year and is currently active in North America, the Middle East, North Africa, Europe, Asia and Australia.

## TO ENQUIRE ABOUT EXHIBITING AND SPONSORSHIP CONTACT:

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## OTHER EVENTS IN THE CONSTRUCTION PORTFOLIO INCLUDE:

